Investor Relations



🔺 MLT's 5th Annual General Meeting

The Manager is committed to engaging and developing long-term relationships with the various key stakeholders through equitable, timely and transparent communications. To this end, the Manager has a dedicated investor relations team who works closely with senior management to execute this engagement programme.

Timely and Transparent Disclosures

In keeping with the best corporate governance practices, all announcements and press releases on MLT's latest corporate developments are filed promptly with the Singapore Exchange Securities Trading Limited. These disclosures are posted on MLT's website on the same day of release, and disseminated via email to the local and international media, the investment community, and MLT's email alert subscribers to ensure that all key stakeholders have timely and equal access to the latest updates. Other information, such as MLT's annual reports, distribution history and asset portfolio details, are also readily available on the corporate website and updated regularly.

Active Stakeholder Outreach

With the aim of keeping stakeholders updated on MLT's strategies, business operations and market environment, the Manager actively reaches out to them through various platforms.

Analyst briefings are conducted by senior management after the release of MLT's financial results every quarter. In addition, 'live' audio webcasts of MLT's half-year and full-year results briefings are streamed online to expand the reach of the event and to enable participation from the online audience where queries submitted over the Internet can be addressed on-the-spot by management. The audio webcasts are archived for a period of six months after the event and accessible via the corporate website.

At MLT's fifth Annual General Meeting ("AGM") held in July 2014, senior management updated Unitholders on MLT's operating and financial performance, strategic directions and outlook. Well attended by close to 200 retail investors, the AGM provided Unitholders the opportunity to interact with the Board and senior management, and to have their issues of concern addressed.

During the year, the Manager continued to actively engage existing and potential institutional investors through one-on-one meetings, conference calls and overseas roadshows. In addition, local and overseas property site visits were conducted for investors to enable them to gain a better appreciation of MLT's business and its logistics facilities. MLT attracts active research coverage from sell-side analysts and is currently covered by 16 local and foreign research houses.

Stakeholders and the general public are able to contact the investor relations team through phone, email or the online query form on MLT's website. These have proven to be useful communication channels for the various stakeholders, including Unitholders, investors, potential tenants and business partners, to make enquiries or provide feedback.

In recognition of the Manager's investor relations efforts, MLT was awarded Silver for Best Investor Relations in the REITS & Business Trusts category at the Singapore Corporate Awards in July 2014. The Manager will continue to uphold a high standard of corporate governance and disclosure in its outreach to the investing community. The investor relations team will also continue to actively engage investors and other key stakeholders to ensure that they remain well informed of MLT's latest developments.

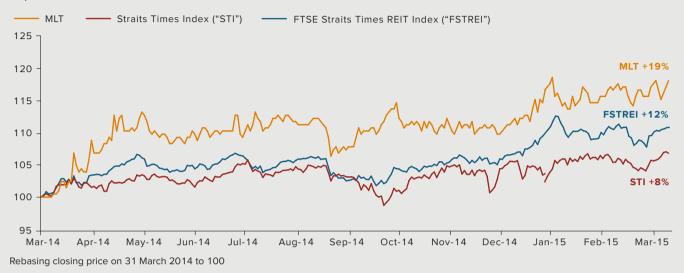
Unit Price Performance

The FTSE Straits Times REIT Index ("FSTREI") rose 12% in the 12-month period to 31 March 2015, buoyed by strong interest from yield-seeking investors. In comparison, the benchmark Straits Times Index ("STI") rose 8% over the same period.

MLT's unit price outperformed both the FSTREI and STI, increasing by 19% to close at \$\$1.245 on 31 March 2015. With a distribution payout of 7.50 cents, this translates to a distribution yield of 6.0%, 370 basis points above the 10-year government bond yield of 2.3%.

Comparative Price Performance

1 April 2014 to 31 March 2015



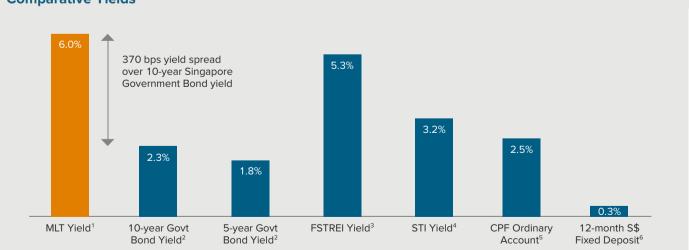
MLT's Total Returns¹

Period	Capital Appreciation (%)	Distribution Yield (%)	Total Return (%)
Since listing on 28 July 2005 to 31 March 2015	83	92	175 ²
From 31 March 2014 to 31 March 2015	19	7	26 ³

1 Sum of distribution yield and capital appreciation.

2 Based on MLT's IPO issue price of S\$0.68.

3 Based on closing price of S\$1.045 on 31 March 2014.



Comparative Yields

1 Based on actual DPU of 7.50 cents for the period 1 April 2014 to 31 March 2015 and closing unit price of \$\$1.245 on 31 March 2015.

2 Singapore Government Bond Yield as at 31 March 2015, Bloomberg.

- 3 12-month gross dividend yield of FTSE Straits Times REIT Index as at 31 March 2015, Bloomberg.
- 4 12-month gross dividend yield of Straits Times Index as at 31 March 2015, Bloomberg.

5 Prevailing interest rate on CPF Ordinary Account Savings.

6 12-month S\$ fixed deposit savings rate as at 31 March 2015.

Investor Relations

Unit Price Performance (S\$)	FY2005	FY2006	FY2007	FY2008	FY2009	FY2010	FY11/12	FY12/13	FY13/14	FY14/15
Opening	0.885	0.960	1.220	1.090	0.355	0.785	0.960	0.945	1.210	1.040
Closing	0.955	1.190	1.090	0.350	0.785	0.965	0.945	1.215	1.045	1.245
Highest	1.120	1.190	1.480	1.090	0.785	0.965	0.995	1.240	1.350	1.250
Lowest	0.885	0.860	1.050	0.310	0.325	0.760	0.800	0.935	0.990	1.040
Trading Volume (million units)	672.0	572.8	1,006.0	721.2	561.2	745.1	678.0	1,015.1	980.5	820.1

MLT Unit Price and Trading Volume

Financial Calendar

FY14/15	FY15/16 (Tentative)	
21 July 2014	July 2015	
29 August 2014	August 2015	
20 October 2014	October 2015	
28 November 2014	November 2015	
19 January 2015	January 2016	
27 February 2015	February 2016	
20 April 2015	April 2016	
29 May 2015	May 2016	
	21 July 2014 29 August 2014 20 October 2014 28 November 2014 19 January 2015 27 February 2015 20 April 2015	

Unitholders Enquiries

For enquiries on MLT, please contact:

The Manager

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- F: (65) 6273 2007
- E: lum.yuenmay@mapletree.com.sg
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Substantial Unitholders Enquiries:

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Unit Registrar

Boardroom Corporate & Advisory Services Pte. Ltd. 50 Raffles Place #32-01 Singapore Land Tower Singapore 048623 T: (65) 6536 5355 F: (65) 6438 8710

Unitholder Depository

For depository-related matters, please contact: The Central Depository (Pte) Limited 11 North Buona Vista Drive #06-07 The Metropolis Tower 2 Singapore 138589 T: (65) 6236 8888 F: (65) 6535 6994 W: www.sgx.com/cdp