

# INVESTOR RELATIONS

## COMMITMENT TO HIGH STANDARDS OF DISCLOSURE AND CORPORATE TRANSPARENCY

The Manager is committed to high standards of disclosure and corporate transparency. We place a high priority on providing accurate and timely disclosure of financial results, announcements and relevant information related to MCT to the public. To do so, we endeavour to use clear language and maintain consistent disclosures on both positive and negative issues. We proactively engage investors, analysts and media to communicate our business case and to understand and address their concerns where possible. Various avenues and modes of communications are in place to facilitate regular and frequent interactions with the investment community. These include:

- Announcements, press releases, investor presentations and related general information are updated and easily available on MCT's website at [www.mapletreecommercialtrust.com](http://www.mapletreecommercialtrust.com).
- All financial news releases and stock exchange announcements are published and available on the SGX-ST website.
- Investors and the public can sign up to MCT's electronic mailing list to receive email notifications of news and updates related to MCT.
- Enquiries and feedback can be conveniently sent to the Manager through the "Contact Us" link on our website.

## PROACTIVE ENGAGEMENT OF INVESTORS

We also place emphasis on quality interaction with the investment community through AGMs, briefings, face-to-face investor meetings, teleconferences, investor conferences, roadshows and property visits. To strengthen understanding by existing investors and to reach out to new ones, we participated in several conferences and non-deal roadshows in Singapore, as well as other key financial cities such as Amsterdam, Bangkok, Hong Kong, London, Seoul and Sydney in FY18/19. In total, we met over 300 fund managers, institutional investors and analysts during the year.

Analysts' briefings are conducted every six months to provide updates on MCT's half-year and full year financial results and operational performance. Singapore and overseas investors, fund managers and the public can participate in the briefings through a "Live" webcast and submit questions via the online platform.

These platforms offer opportunities for the Manager to interact first-hand with Unitholders, understand their views, gather feedback and address concerns. To keep the senior management and the Board abreast of market perception and concerns, the Investor Relations Department provides regular updates on analysts' views and estimates, analyses of Unitholders' register and key feedback from the market.

We value the support from our retail investors. On 25 July 2018, we successfully held our seventh AGM. The meeting was well-attended by Unitholders and all resolutions were approved. To further support investor education, we took part in the REITs Symposium for the fourth running year. This one-day event, jointly organised by REITAS and ShareInvestor, was attended by over 1,200 attendees.

## RESEARCH COVERAGE

As at 31 March 2019, MCT was actively covered by 13 research houses.

- Bank of America Merrill Lynch
- CGS-CIMB
- Citigroup
- CLSA
- Credit Suisse
- DBS
- Deutsche Bank
- Goldman Sachs
- HSBC
- JP Morgan
- Macquarie Bank
- Maybank Kim Eng
- OCBC

# INVESTOR RELATIONS

## INVESTOR RELATIONS ACTIVITIES IN FY18/19

	Event	Venue
First Quarter (period from 1 April 2018 to 30 June 2018)	Analysts' Results Briefing and 'Live' Webcast for 4Q and FY17/18 Results	Singapore
	4Q and FY17/18 Results Investors Luncheon hosted by Citigroup	Singapore
	Non-deal Roadshow hosted by Macquarie Bank	Hong Kong
	dbAccess Asia Conference 2018	Singapore
	REITs Symposium 2018	Singapore
Second Quarter (period from 1 July 2018 to 30 September 2018)	7 <sup>th</sup> AGM	Singapore
	1Q FY18/19 Results Investors Luncheon hosted by Credit Suisse	Singapore
	Citi-REITAS-SGX C-Suite Singapore REITs and Sponsors Forum	Singapore
	Mapletree Day in Bangkok hosted by DBS	Bangkok
Third Quarter (period from 1 October 2018 to 31 December 2018)	Analysts' Results Briefing and 'Live' Webcast for 2Q and 1H FY18/19 Results	Singapore
	2Q and 1H FY18/19 Results Investors Luncheon hosted by CLSA	Singapore
	SGX-UBS Corporate Day in Australia	Melbourne, Sydney
Fourth Quarter (period from 1 January 2019 to 31 March 2019)	3Q and YTD FY18/19 Results Investors Tea hosted by Citigroup	Singapore
	Non-deal Roadshow hosted by Goldman Sachs	Amsterdam, London
	SGX-DBSV-NH Singapore Corporate Day	Seoul

## FINANCIAL AND DISTRIBUTIONS CALENDAR

24 April 2018	4Q and FY17/18 Results Announcement
31 May 2018	Payment of 4Q FY17/18 Distribution
26 July 2018	1Q FY18/19 Results Announcement
31 August 2018	Payment of 1Q FY18/19 Distribution
24 October 2018	2Q and 1H FY18/19 Results Announcement
29 November 2018	Payment of 2Q FY18/19 Distribution
23 January 2019	3Q and YTD FY18/19 Results Announcement
28 February 2019	Payment of 3Q FY18/19 Distribution
23 April 2019	4Q and FY18/19 Results Announcement
30 May 2019	Payment of 4Q FY18/19 Distribution

## FINANCIAL & DISTRIBUTION CALENDAR FOR FY19/20 (TENTATIVE)

July 2019	8 <sup>th</sup> AGM
July 2019	1Q FY19/20 Results Announcement
August 2019	Payment of 1Q FY19/20 Distribution
October 2019	2Q and 1H FY19/20 Results Announcement
November 2019	Payment of 2Q FY19/20 Distribution
January 2020	3Q and YTD FY19/20 Results Announcement
February 2020	Payment of 3Q FY19/20 Distribution
April 2020	4Q and FY19/20 Results Announcement
May 2020	Payment of 4Q FY19/20 Distribution

To subscribe to the latest news on MCT, please visit [www.mapletreecommercialtrust.com](http://www.mapletreecommercialtrust.com)

### UNITHOLDERS ENQUIRIES

If you have any enquiries or would like to find out more about us, please contact:

#### THE MANAGER

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Investor Relations

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#### UNITHOLDER DEPOSITORY

For depository-related matters, such as change of personal details and unitholding records, please contact directly:

The Central Depository (Pte) Limited  
11 North Buona Vista Drive #01-19/20  
The Metropolis Tower 2  
Singapore 138589

T: (65) 6535 7511  
E: [asksgx@sgx.com](mailto:asksgx@sgx.com)  
W: [www.sgx.com/cdp](http://www.sgx.com/cdp)

#### SUBSTANTIAL UNITHOLDER'S NOTIFICATIONS AND RELATED ENQUIRIES

E: [\\_MCT\\_disclosure@mapletree.com.sg](mailto:_MCT_disclosure@mapletree.com.sg)

#### UNITHOLDER REGISTRAR

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